



General Board Meeting
October 19, 2021
9am - Acalanes Board Room

Voting: Danielle Gallagher, Anita Embleton, Jaia Kaufman, Rachel Schmidt, Sam Carter, Kirsten Jeffery, Lisa Spiegler, Amy Parlett, Dave Lewis, Stacey Hastings, Maria Nicolacakis, Michele Colaco, Katie Sroka, Anne Keyashian, Kristine Velasco, Meghvi Roig, Kristin Connelly, Richard Whitmore, Stephanie Asadorian, Ellen Stuart, Erin Kramer, Patricia Emerson, Laura Wehrley, Noel Briceno, Alanna Young, Libby Dafferner, Ellen Stuart, Amber Harley, Liz Keyser, Peter Drevno, Tom Mulvaney, Katie Jager

Non-voting: John Nickerson, Eric Shawn, Dave Smith, Jean Follmer

- I. Meeting called to order by Danielle Gallagher at 9:20 AM.
- II. Welcome/Introductions
 - A. Introduction of LPIE Office Team
 - B. Approval of August 17, 2021 General Board Meeting Minutes
 1. Motion to approve by Kirsten Jeffery, second by Lisa Spiegler.
 2. All in favor. Motion carries.
- III. Business Partners 2021-22 – Dave Lewis & Amy Parlett
 - A. Business partners have donated over \$230,000 to date. Continue to add new partners, including BeeSure. Lamorinda Music has once again signed on as a partner and has been fundamental to this year's music program.
 - B. Four new partners present today:
 1. Betty from Reasonable Books; Offering 20% educator discount
 2. Chelsea McClure of Barre Method
 3. Kevin McClure of Trove Professional Services
 4. Kristin Crotty of Resourcefill
- IV. LPIE Highlight – Wellness at Acalanes
 - A. Alan Choi, Wellness Director at AHS
 1. LPIE-funded role and program
 2. Much greater need for services this year. Center is seeing 5-8 kids throughout the day at any given time. Focus on providing quality mental health services in 1:1 setting, connecting students to resources as needed.

3. Next stage of what they do (serve kids in class and school-based therapy) is community outreach. Activities include a Wellness Carnival during the weekend, setting up support groups focused on grief (Covid losses), girls'/women's issues group, etc.
- B. Question: How big is staff?
 1. Alan + an intake specialist +4 unpaid grad students/interns.
 2. Wellness center started in district about 4 or 5 years ago. Slowly increased to meet student needs. This year, the district was able to bring Alan onboard. LPIE funds \$129,000. Elementary schools and Stanley have counselors onsite and two online counselors. They recently presented to the Board and their presentation is available online.
 - C. Question: Was anything funded through Covid relief funds and will that continue?
 1. Elementary school counselors are funded by Covid relief funds, but looking to continue with funds from Measure L. Stanley has been partially funded by LPIE. Bottom line – resources are not going away after pandemic.
 2. The Wellness Center (at AHS) has seen 475 unique visitors so far this year. Single-student frequency has decreased, primarily due to adoption of coping strategies, enforcing accountability for kids to remain in class, etc.
 - D. Ask for the Board - Please let us know what topics you'd like to hear about at the next meeting.

V. President's Report – Danielle Gallagher

- A. Executive Director Search Update
 1. Carlson Beck is the executive search team engaged. 135 candidates have been reached out to from across a diverse group of organizations/backgrounds. Skill sets they're looking include governance, relationship-building, financial, diplomacy, strategic. Currently conducting 2nd and 3rd round interviews. Thank you to the committee for the time committed to the search.
- B. Endowment Feasibility Study Update
 1. Contracted out with CCS to conduct the study. Proposing a 10M campaign. Gathering both qualitative & quantitative data via community outreach that includes interviews. Goal is to interview 40-60 stakeholders. As of Oct 15, have completed 13 and have 13 more scheduled. Surveyed 3k people & received 300+ responses. 96% of participants have positive view of LPIE. Proposed campaign seems to be positively received (80%). 82% of respondents think plan is achievable. CCS will present their report in January.
- C. Miscellaneous
 1. Stewardship
 - a) Packets include donors to date (cash-in-hand, not pledges). Please continue thanking donors when you see them – it's a quick and simple gesture that carries a powerful impact.
 2. Finance & Investment Committee
 - a) Stock donations are up to 15 (typically only have 6 around this time).
 3. City of Lafayette - Federal Assistance Money
 - a) Receiving 6.3M in Covid relief fund. City has a survey out to determine how to spend funds. LPIE submitted letter requesting some disbursement. Encourage all to contact city if you have strong feelings about how funds should be allocated. Danielle will send the letter that

LPIE submitted. Following up with city leaders next week on our recommendations.

VI. Fundraising Reports

- A. Annual Giving Campaign – Sam Carter
 - 1. Giving Tuesday/End of Year Campaign
 - a) Have met 57% of goal so far. We're \$400k+ ahead of where we were at same time last year.
 - b) 1st component of campaign was outreach emails and follow-up with 4 nights of phone banking. Calls definitely had an impact - saw uptick in donations after every call night and email day.
 - c) 135 of 327 new families have donated already. Compared to last year, 100+ donations from people who didn't donate last year.
 - d) Goal of Annual Giving Campaign is \$2,056,365M.
 - e) Some people reported waiting for Nov/Dec match.
- B. Giving Tuesday (Tues after Thanksgiving, Nov 30)
 - 1. 3 families have committed to a \$ for \$ match, up to \$150k.
 - 2. Campaign will begin 2 weeks before Thanksgiving break.
- C. Major Donor Campaign – Scott & Kirsten Jeffery, Lisa & Joe Spiegler
 - 1. Writing thank you notes to major donors. 14 new major donors (which is a large number, historically).
 - 2. Currently brainstorming for holiday event.
 - 3. Major donor = \$5k or more, regardless of how many kids in district.

VII. Financial Reports – Amy Parlett for Paul Chopra

- A. Year to Date numbers
 - 1. Highlights: Big expenses coming up in November. Concentric Wealth Management manages our investments. Cash is high because of upcoming expenses; also transferred some money last year in case we needed it. If we don't need it after settling November expenses, will move the funds back to Concentric. \$2500 is from the Lafayette Community Foundation grant.

VIII. Art & Humanities Update – Anne Keyashian & Katie Sroka

- A. Installing children's art in two locations: Pilar Co-Work and Reasonable Books
- B. Idea spawned from desire to give tangible / visible examples of what LPIE does, the programs we fund.
- C. Whole Foods is giving us our own display case.
- D. Student names not revealed. Teachers get notified but sounds like parents may not know that their child's art is being displayed. Suggestion to make sure parents are somehow notified.

IX. Events – Stacey Hastings

- A. LPIE Read-a-thon
 - 1. Taking place between Nov 1-15. Prizes include Warriors tickets, signed baseball jersey, signed Lady Gaga merch. Librarians are very supportive. This is a fundraiser for friends & family (not a parent ask). Using Pledgestar app.
- B. Poker Party

1. Sold out in 22 minutes! Roberts House is the venue. There will be 2 prizes: 2 49er tickets in Michael Mina club with VIP parking, and 2 tickets to LPIE Gala. Not taking table sponsors this year. Suggestion to add a second poker night in the spring.
- C. LPIE Gala – Michelle Berolzheimer & Liz Keyser
1. April 23rd at Four Seasons in San Francisco. Event includes dinner, dancing, silent & live auctions. Tickets go on sale Nov 7th, price is \$185 each. There are 14 VIP tables available at \$300 each, with seating for 10. Perks of VIP table include preferred seating, premier wine, VIP bar. Goal is to sell 500 tickets. Please send all ideas and/or auction items to Michelle & Liz. All of the administration is coming. There will be a raffle with tickets available for purchase..
- X. LPIE Rep Report
- A. Springhill – Noel Briceno & Alanna Young
1. Sending grade-specific notes to personalize how LPIE is impacting each grade level. First one will be highlighting instructional aides (how they help, who they are, what they do for the kids in that grade). Other topics include science. Utilizing room parents to message.
- B. Acalanes– Jenn Palmer & Michele Colaco:
1. Partner with APC to evaluate grants that may be appropriate for LPIE to fund. Sponsoring Pops concert. Partnering with Stanley to promote and build excitement about what to expect in high school. Project LPIE planning is underway. Drama Dons play coming (see events info below).
- XI. Acalanes High School Report
- A. AHS and CHS football game had record attendance – sign of community’s enthusiasm for a return to normal.
- B. Board meeting tomorrow night will include:
1. Assessment report focused on college prep: AP, SAT, average scores needed to get into diff types of schools (private, UC, etc.). Report is available in Board Docs and shares historical data from all the schools. Opportunity to see real data about acceptances to counteract myths about admission rates at certain schools, etc.
 2. CA funded universal meals this year. It’s been challenging to ramp up meet capacity (2-4 volunteers each day needed). CA has said it wants to make universal meals a requirement, pending funding, but commitment from state seems to be there.
 3. Equity work: New director of student support, equity & inclusion will be at board meeting, along with some students, to share work being done.
 4. Meeting will be streamed.
- C. Covid Safety Update:
1. Risk mitigation strategies include ventilation, masks & vaccines.
 - a) Masks: Some announcements from county about when masks may not be required indoors. Think that may be lifted in Dec/Jan, but does not apply to K-12 schools. Don’t anticipate mask mandate in schools will change for remainder of school year.
 - (1) Sports: At HS, hoping to see the sports organizations that do indoor sports have a testing program (ie basketball) in lieu of requiring masks because of difficulty it creates for athletes.

- (2) Performing Arts: Wind instruments are exempt if students are being tested – exploring that and piloting during Pops concert. Want to use this approach with the Choral group as well.
 - b) Vaccines: Vaccination is now a condition of employment and employees have until Nov 1 to demonstrate that they are vaccinated. Deadline has served to motivate a number of people to get vaccinated. Opportunity for education remains. Of the ~700 staff, only a small handful remain undecided. The student vaccination rate is probably 80-90% (based on contact tracing). Gov. Newsom recently announced his intent to mandate vaccines for K-12. Expected date is Jan 1, but highly improbable; July 1 seems realistic. Mandate will allow for personal exemption – may be amended to limit it to just medical exemption. District legally can't force it – doesn't have legal jurisdiction to mandate something that impacts a child's right to attend school. Where districts have done this, seems more like a publicity stunt to encourage vaccination and may not be enforceable. However, if courts support it, this district would have the conversation.
 - c) Ethnic Studies now a graduation requirement for graduating class of 2030.
2. Principal's Report:
- a) School year saw some early vandalism and bad behavior. School leaders organized to discuss how to re-engage and "show up" for each other, which led to :
 - (1) ACA Moments: What do students need and what are the little ways we can show it? Culture shift includes eliminating comparison behavior (9th graders acting like 8th graders, etc). Instead of forcing behavior and learning based on where teachers think students "should" be, trying to meet students where they are. Teachers working on curriculum to accommodate and as kids move to next grade, the curriculum gets picked up (ie if concept not learned in algebra, geometry teacher adds curriculum).
 - b) Education and awareness for colleges
 - c) Equity meeting: Evaluating plan to make experience richer for students, to make it more inclusive. Belonging survey was done at beginning of the year. Another version of the survey will go out in a couple of weeks.
 - d) Quarterly grades just came out - algebra grades went up.
 - e) LPIE-funded Science Labs happening again. World language field trips are back. Sophomore sex ed is coming up.
 - f) A reminder that teachers have wellness needs as well. There are resources through insurance groups, but encourage families to say "thank you" and acknowledge specific student interactions – it will be very meaningful for teachers.

XII. Lafayette School District Report

- A. Board meeting was last week. Presented on elementary school counselors and what they're doing. District tries to stay aligned with Acalanes district on health protocols but have to deviate given limitations on vaccination availability. May have input from FDA

by late October regarding vaccines for ages 5-12. Resources for school site vaccinations will be focused on west and east county schools, where the need is greater.

1. Academic Support
2. Student Wellness: Continued focus on SEL, mental health, behavioral support.
3. Health & Safety: Priority is keeping schools open to as many kids for as many days as possible. We've had very low case numbers; still no cases of in-school transmission. Staff is 96% vaccinated. When student mandate kicks in, so would teacher mandate.
4. Traffic Safety: Sept 8 loss of Ashley Dias; focus on taking meaningful steps to provide safer routes for schools; meeting regularly w/ schools (next is Nov 18), creating individual school plans; Katie Forman is acting/volunteering as a traffic safety coordinator; signage; asking parents to take a pledge; pushing some projects forward w/ funding
5. Getting back to normal: Theatre programs aiming for spring. Hoping for 5th grade camp but location may shift.
6. Demographic report: Study conducted last spring. Draft report provided last month included new enrollment data. Will likely show a decline in enrollment for our district. Not projecting large numbers of families moving into new multi-family dwellings that are primarily being built in Lafayette.
 - a) There was similar construction in WC which didn't produce large increases in school enrollment because it mainly young couples and retirees. District was worried that they would have to redistrict to spread out students but may not be necessary based on enrollment projections. Acalanes district is not funded at the per student level, so while enrollment declines, there is no impact to expenses.

XIII. Meeting was adjourned at 10:59 AM.

Upcoming Events and Meetings

- Join LPIE @ Canyon Club TONIGHT, Tuesday October 19th!!
- ACA Pops Night- October 21st @7pm – Acalanes Performing Arts Center
- Drama Dons, Fall Production: *Almost, Maine* – October 25th-30th
- Gala Tickets- November 7th at 8:00am (Board & MD early access 11/5)
- Read-a-thon - November 1st – 15th
- School Chair Meeting – November 16th at 7:00pm – Danielle's House
- Giving Tuesday/End of Year Campaign Launch – November 30th
- Poker Party – December 3rd at 6:00pm
- Major Donor Party- Thursday, December 9th 6-8:30pm @ Brett & Marisa Wilson's House
- LPIE Board Holiday Gathering & Meeting: Tuesday, December 14th 6:30pm @ Amy Parlett's House