

Lafayette Partners in Education

Financial Statements

For the years ended June 30, 2021 and 2020 With Independent Auditors' Report Thereon

(A California Not-for-Profit Corporation)

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Information



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INDEPENDENT AUDITORS' REPORT

The Board of Directors Lafayette Partners in Education

We have audited the accompanying financial statements of Lafayette Partners in Education (a California nonprofit organization) which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities and changes in net assets, cash flows and functional expenses for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Lafayette Partners in Education as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

January 10, 2022 Danville, California

Regalia & Associates

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Statements of Financial Position June 30, 2021 and 2020

Assets

| | | 2021 | 2020 |
|--|----|-------------|-----------------|
| Current Assets: | | | |
| Cash and cash equivalents | \$ | 436,638 | \$ 453,990 |
| Investments | | 2,357,977 | 2,091,317 |
| Interest and dividends receivable | | 2,509 | 3,749 |
| Accounts and contributions receivable | | - | 28,540 |
| Prepaid expenses and other assets | | 80,351 | 43,931 |
| Total current assets | | 2,877,475 | 2,621,527 |
| Noncurrent Assets: | | | |
| Right of use asset - premises | | 23,992 | 49,184 |
| Deposits | | 1,800 | 1,800 |
| Total assets | \$ | 2,903,267 | \$ 2,672,511 |
| Liabilities and Net Assets | | | |
| Liabilities: | | | |
| Accounts payable and accrued liabilities | \$ | 124,269 | \$ 20,267 |
| Accrued payroll liabilities | - | 4,564 | 6,153 |
| Refundable advance | | - | 36,197 |
| Lease payable - current | | 23,992 | 25,191 |
| Total current liabilities | | 152,825 | 87,808 |
| Lease payable - noncurrent portion | | - | 23,993 |
| Total liabilities | | 152,825 | 111,801 |
| Net Assets: | | | |
| Without donor restrictions | | 2,673,792 | 2,547,095 |
| With donor restrictions | | 76,650 | 13,615 |
| Total net assets | | 2,750,442 | 2,560,710 |
| | | ,, - | _,, |
| Total liabilities and net assets | \$ | 2,903,267 | \$ 2,672,511 |

See accompanying Independent Auditors' Report and notes to financial statements

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Statements of Activities and Changes in Net Assets For the Years Ended June 30, 2021 and 2020

| | 2021 | 2020 |
|---|--------------------|-----------|
| Changes in net assets without donor restrictions: | | |
| Revenue and support: | | |
| Donations | \$ 3,362,749 \$ | 3,869,325 |
| Events | 66,063 | 360,316 |
| Net assets released from restrictions | 13,615 | 11,380 |
| Total revenue and support | 3,442,427 | 4,241,021 |
| Expenses: | | |
| Programs | 3,513,273 | 4,336,525 |
| Fundraising | 202,922 | 289,786 |
| General and administrative | 91,172 | 85,824 |
| Total expenses | 3,807,367 | 4,712,135 |
| Decrease in net assets without donor restrictions | (364,940) | (471,114) |
| Changes in net assets with donor restrictions: | | |
| Donations | 76,650 | 13,615 |
| Net assets released from restrictions | (13,615) | (11,380) |
| Increase in net assets with donor restrictions | 63,035 | 2,235 |
| Decrease in net assets before investment earnings (losses), net | (301,905) | (468,879) |
| Investment earnings (losses), net | 491,637 | (976) |
| Net assets at beginning of year | 2,560,710 | 3,030,565 |
| Net assets at end of year | \$ 2,750,442 \$ | 2,560,710 |

See accompanying Independent Auditors' Report and notes to financial statements

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Statements of Cash Flows For the Years Ended June 30, 2021 and 2020

| | 2021 | 2020 |
|---|-------------------------|-----------|
| Cash flows from operating activities: | | |
| Increase (decrease) in net assets | \$ 189,732 \$ | (469,855) |
| Adjustments to reconcile change in net assets to net | | |
| cash used for operating activities: | | |
| Realized and unrealized (gains) losses on investments | (447,160) | 49,177 |
| Changes in: | 1 0 1 0 | (005) |
| Interest and dividends receivable | 1,240 | (305) |
| Accounts and contributions receivable | 28,540 | 44,742 |
| Prepaid expenses and other assets | (36,420) | (34,659) |
| Right of use asset - premises | 25,192 | 164 |
| Accounts payable and accrued liabilities | 104,002 | (56,403) |
| Accrued payroll liabilities | (1,589) | 5,471 |
| Refundable advance | (36,197) | 36,197 |
| Net cash used for operating activities | (172,660) | (425,471) |
| Cash flows from investing activities: | | |
| Acquisition of investments and income reinvested | (167,293) | (415,976) |
| Proceeds from sale/redemption of investments | 347,793 | 313,108 |
| Net cash provided by (used for) investing activities | 180,500 | (102,868) |
| Cash flows from financing activities: | | |
| Increase in lease payable | - | 24,286 |
| Principal payments applied to lease payable | (25,192) | (24,450) |
| Net cash used for financing activities | (25,192) | (164) |
| Decrease in cash and cash equivalents | (17,352) | (528,503) |
| Cash and cash equivalents at beginning of year | 453,990 | 982,493 |
| Cash and cash equivalents at end of year | \$ 436,638 \$ | 453,990 |
| Supplemental Disclosures: | | |
| Interest expense | \$ - \$ | - |
| State registration fees | \$ 150 \$ | 150 |

See accompanying Independent Auditors' Report and notes to financial statements

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REGALIA & ASSOCIATES CERTIFIED PUBLIC ACCOUNTANTS

Statement of Functional Expenses For the Year Ended June 30, 2021

(with Summarized Financial Information for the Year Ended June 30, 2020

| | Programs | Fund- raising | General and Adminis- trative | 2021 Total Expenses | 2020 Total Expenses |
|--|--------------|------------------|---------------------------------------|---------------------------|---------------------------|
| Art | \$ 11,204 | \$- | \$- | \$ 11,204 | \$ 135,820 |
| Instructional aides | 489,999 | - | - | 489,999 | 489,999 |
| Math | 38,212 | - | - | 38,212 | 38,563 |
| Music | 406,190 | - | - | 406,190 | 451,755 |
| Professional development and teacher support | 373,072 | - | - | 373,072 | 371,045 |
| Science | 409,065 | - | - | 409,065 | 435,221 |
| Social studies | 58,862 | - | - | 58,862 | 80,590 |
| Student support and services | 202,218 | - | - | 202,218 | 181,471 |
| Technology | 275,300 | - | - | 275,300 | 537,083 |
| Other electives | 594,771 | - | - | 594,771 | 693,290 |
| Other program support | 523,473 | - | - | 523,473 | 768,892 |
| Occupancy | 15,500 | 16,842 | 6,517 | 38,859 | 40,796 |
| Office and administrative | 30,339 | 89,416 | 12,755 | 132,510 | 196,904 |
| Professional services | - | - | 19,472 | 19,472 | 21,962 |
| Events | - | 4,239 | - | 4,239 | 33,146 |
| Salaries and related costs | 85,068 | 92,425 | 52,428 | 229,921 | 235,598 |
| Total expenses | \$ 3,513,273 | \$ 202,922 | \$ 91,172 | \$ 3,807,367 | \$ 4,712,135 |

See accompanying Independent Auditors' Report and notes to financial statements

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REGALIA & ASSOCIATES CERTIFIED PUBLIC ACCOUNTANTS

Statement of Functional Expenses For the Year Ended June 30, 2020

(with Summarized Financial Information for the Year Ended June 30, 2019

| | Fund- Programs raising | | General and Adminis- trative | 2020 Total Expenses | 2019 Total Expenses |
|--|---------------------------|------------|---------------------------------------|---------------------------|---------------------------|
| Art | \$ 135,820 | \$- | \$- | \$ 135,820 | \$ 140,656 |
| Instructional aides | 489,999 | - | - | 489,999 | 445,000 |
| Math | 38,563 | - | - | 38,563 | 137,000 |
| Music | 451,755 | - | - | 451,755 | 492,345 |
| Professional development and teacher support | 371,045 | - | - | 371,045 | 515,394 |
| Science | 435,221 | - | - | 435,221 | 536,171 |
| Social studies | 80,590 | - | - | 80,590 | 104,473 |
| Student support and services | 181,471 | - | - | 181,471 | 88,628 |
| Technology | 537,083 | - | - | 537,083 | 527,937 |
| Other electives | 693,290 | - | - | 693,290 | 631,863 |
| Other program support | 768,892 | - | - | 768,892 | 471,956 |
| Occupancy | 16,313 | 17,662 | 6,821 | 40,796 | 38,550 |
| Office and administrative | 42,273 | 136,981 | 17,650 | 196,904 | 165,684 |
| Professional services | - | - | 21,962 | 21,962 | 19,938 |
| Events | - | 33,146 | - | 33,146 | 127,878 |
| Salaries and related costs | 94,210 | 101,997 | 39,391 | 235,598 | 141,642 |
| Total expenses | \$ 4,336,525 | \$ 289,786 | \$ 85,824 | \$ 4,712,135 | \$ 4,585,115 |

See accompanying Independent Auditors' Report and notes to financial statements

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REGALIA & ASSOCIATES CERTIFIED PUBLIC ACCOUNTANTS

Notes to Financial Statements June 30, 2021 and 2020

1. Organization

Lafayette Partners in Education (LPIE) was organized and incorporated in 1980 as a nonprofit public benefit corporation under the laws of the State of California. LPIE is a community-based education foundation created to enhance and expand the educational opportunities for students in Lafayette's six public schools: Burton Valley, Happy Valley, Lafayette and Springhill Elementary schools, Stanley Middle School and Acalanes High School. LPIE helps maintain the hallmarks of an education rich in science, math, music, art, technology, foreign language, electives and humanities by contributing a large majority of their income to these programs.

2. Summary of Significant Accounting Policies

Basis of Presentation – The financial statements of LPIE have been prepared on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles ("US GAAP").

Measure of Operations – The statements of activities report all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to LPIE's ongoing operations which include a variety of programmatic activities. Nonoperating activities are limited to resources that generate return from investments and other activities considered to be of a more unusual or nonrecurring nature.

Cash and Cash Equivalents – LPIE's cash consists of cash on deposit in checking and savings accounts. Cash equivalents represent money market funds or short-term investments with original maturities of three months or less from the date of purchase.

Accounts and Contributions Receivable – Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Discount amortization, if applicable, is included in contribution revenue. Conditional promises to give are not included as support until the conditions are met.

Concentrations of Credit Risk – Financial instruments that potentially subject LPIE to concentrations of credit risk consist principally of cash and cash equivalents and deposits. LPIE maintains its cash and cash equivalents in various bank accounts that, at times, may exceed federally insured limits. LPIE manages deposit concentration risk by placing cash and money market accounts with financial institutions believed to be creditworthy.

To date, LPIE has not experienced losses in any of these accounts. Credit risk associated with accounts receivable and contributions receivable is considered to be limited due to high historical collection rates and because substantial portions of the outstanding amounts are due from reputable organizations supportive of LPIE's mission.



Notes to Financial Statements June 30, 2021 and 2020

2. Summary of Significant Accounting Policies (continued)

Investments – LPIE follows the provisions of ASC 958.320, *Investments – Debt and Equity Securities of Notfor-Profit Entities* and has estimated the fair value of its investments using available market information and other valuation methodologies. Accordingly, the estimates presented are not necessarily indicative of the amounts that LPIE could realize in a current market exchange. The use of different assumptions and/or estimation methods may have a material effect on the estimated fair value amounts. The estimates are based on pertinent information available to management as of June 30, 2021. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, current estimates of fair value may differ significantly from the statements presented.

Investments are comprised principally of equities, fixed income securities, money market funds, mutual funds and other exchange traded funds. Purchased investments are initially stated at cost. Investments received by gift are recorded at market value at the date of contribution. Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair value with gains and losses included on the statements of activities and changes in net assets.

Fair Value Measurements – Fair value is defined as the price that would be received to sell an asset in the principal or most advantageous market for the asset in an orderly transaction between market participants on the measurement date. Fair value should be based on the assumptions market participants would use when pricing an asset. US GAAP establishes a fair value hierarchy that prioritizes investments based on those assumptions.

The fair value hierarchy gives the highest priority to quoted prices in active markets (observable inputs) and the lowest priority to an entity's assumptions (unobservable inputs). LPIE groups assets at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1

Unadjusted quoted market prices for identical assets or liabilities in active markets as of the measurement date.

Level 2

Other observable inputs, either directly or indirectly, including:

- Quoted prices for similar assets/liabilities in active markets;
- Quoted prices for identical or similar assets in non-active markets;
- Inputs other than quoted prices that are observable for the asset/liability; and,
- Inputs that are derived principally from or corroborated by other observable market data.

Level 3

Unobservable inputs that cannot be corroborated by observable market data.



Notes to Financial Statements June 30, 2021 and 2020

2. Summary of Significant Accounting Policies (continued)

Fair Value Measurements (*continued*) – In some cases, the inputs used to measure the fair value of an asset or a liability might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to entire measurement requires judgment, taking into account factors specific to the asset or liability. The categorization of an asset within the hierarchy is based upon the pricing model of the asset and does not necessarily correspond to our assessment of the quality, risk or liquidity profile of the asset or liability.

Net Assets - Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Thus, net assets and changes therein are classified and reported as follows:

Net Assets without Donor Restrictions

Net assets without donor restrictions represent funds available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has the ability to designate, from net assets without donor restrictions, net assets for an operating reserve and board-designated endowment, and has opted to do so as described in Note 5.

Net Assets with Donor Restrictions

Net assets with donor restrictions represent funds subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions can be perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires; that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Accordingly, actual results could differ from those estimates.

Donated Services and In-Kind Contributions – Contributed services and costs are reflected at the fair value of the contribution received. The contributions of services and costs are recognized if they (a) create or enhance nonfinancial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. During the years ended June 30, 2021 and 2020, LPIE recognized \$22,246 and \$35,473 of in-kind donations, respectively. Such amounts, which are based upon information from the providers, are recorded at their estimated fair value determined on the date of contribution and are reported as donations on the accompanying statements of activities and in the natural expense category on the accompanying statements of functional expenses.



2. Summary of Significant Accounting Policies (continued)

Donated Services and In-Kind Contributions (continued) – Volunteers contribute significant amounts of time to program services, administration, and fundraising and development activities; however, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles.

Functional Allocation of Expenses - The costs of providing program and other activities have been summarized on a functional basis in the statement of activities in accordance with the requirements of *ASU 2016-14, Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities,* which requires LPIE to report expenses by their natural classification. Every natural expense must be broken out into individual functional categories on an analysis of expenses by their nature and function. Accordingly, certain costs have been allocated among services and supporting services benefited. Such allocations are determined by management on an equitable basis. Certain expenses (such as salaries and related costs, occupancy, and office and administrative) have been allocated based on time and effort using LPIE's payroll allocations. Other expenses (such as professional services and other specific direct costs) have been allocated in accordance with the specific services received.

Revenue and Revenue Recognition - Revenue is recognized in accordance with authoritative guidance, including ASU 2018-08, Not-for-Profit Entities (Topic 605) and ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606). Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met. When applicable, revenue earned under a contractual arrangement (an "exchange transaction") is recognized when earned and therefore measured as services are provided.

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized.

Income Taxes – LPIE is organized as a California nonprofit corporation and has been recognized by the IRS as exempt from federal income taxes under IRC Section 501(a) as organizations described in IRC Section 501(c)(3), qualify for the charitable contribution deduction under IRC Sections 170(b)(1)(A)(vi) and (viii), and has been determined not to be private foundations under IRC Sections 509(a)(1) and (3), respectively. LPIE is required to annually file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, the entities are subject to income tax on net income that is derived from business activities that are unrelated to their exempt purpose. When applicable, LPIE files an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS to report its unrelated business taxable income.

LPIE has received notification from the Internal Revenue Service and the State of California that it qualifies for tax-exempt status under Section 501(c)(3) of the Internal Revenue Code and Section 23701d of the California Revenue and Taxation Code. The exemptions are subject to periodic review by the federal and state taxing authorities and management is confident that LPIE continues to satisfy all federal and state statutes in order to qualify for continued tax exemption status.



Notes to Financial Statements June 30, 2021 and 2020

2. Summary of Significant Accounting Policies (continued)

Recent and Relevant Accounting Pronouncements – The following pronouncements represent relevant current accounting guidance applicable to nonprofit organizations:

In August 2016, the FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. LPIE has adopted ASU 2016-14.

In August 2014, the FASB issued ASU 2014-15, Presentation of Financial Statements—Going Concern (Subtopic 205-40) Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern, which requires an organization's management to evaluate whether there are conditions and events, considered in the aggregate, that raise substantial doubt about an entity's ability to continue as a going concern within one year after the date that the financial statements are issued (or within one year after the date that the financial statements are issued (or within one year after the date of the Independent Auditors' Report), LPIE's management has made this evaluation and has determined that LPIE has the ability to continue as a going concern.

In February 2016, the FASB issued *ASU 2016-02, Leases (Topic 842) Accounting for Leases*, which requires lessees to recognize leases on-balance sheet and disclose key information about leasing arrangements. This new pronouncement is effective for fiscal years beginning after December 15, 2021, but LPIE has elected early implementation. The new standard establishes a right-of-use model (ROU) that requires a lessee to recognize a ROU asset and lease liability on the statement of financial position for all leases with a term longer than 12 months. Leases are classified as finance or operating, with classification affecting the pattern and classification of expense recognition in the statement of activities and changes in net assets.

In June 2018, the FASB issued ASU 2018-08, Not-for-Profit Entities (Topic 958) – Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. The FASB issued this update to clarify and improve the scope and the accounting guidance for contributions received and contributions made. The amendments in this Update should assist entities in (1) evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) within the scope of Topic 958, Not-for-Profit Entities, or as exchange (reciprocal) transactions subject to other guidance and (2) determining whether a contribution is conditional. Accordingly, LPIE has incorporated these clarifying standards within the audited financial statements.

Reclassifications – Certain reclassifications of amounts previously reported have been made to the accompanying financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.



3. Cash and Cash Equivalents

Cash and cash equivalents include all funds deposited in banks with a maturity of three months or less at date of purchase as follows at June 30:

| | 2021 | 2020 |
|---|---------------|---------------|
| Bank of America checking | \$ 68,599 | \$ 61,756 |
| Mechanics Bank checking | 217,062 | 286,085 |
| Mechanics Bank insured cash sweep account | 113,523 | 79,925 |
| Westamerica checking | 37,454 | 26,224 |
| Total cash and cash equivalents | \$ 436,638 | \$ 453,990 |

The interest checking and sweep accounts earn interest at annualized rates ranging from 0.01% to 0.05% per annum as of June 30, 2021. LPIE maintains its cash balances in highly capitalized financial institutions, which at times may exceed federally insured limits. LPIE attempts to minimize its credit risk associated with cash and cash equivalents by utilizing highly rated financial institutions. To date, LPIE has not experienced any losses in such accounts.

4. Investments

Investments consist of the following at June 30:

| | 2021 | | | | | 2020 | | | |
|-----------------------------|------|-----------|----|-----------|----|-----------|----|-----------|--|
| | | Cost | F | air Value | | Cost | F | air Value | |
| Cash and money market funds | \$ | 166,505 | \$ | 166,505 | \$ | 59,170 | \$ | 59,170 | |
| Equities | | 482,657 | | 861,263 | | 531,420 | | 714,435 | |
| Fixed income securities | | 356,969 | | 376,915 | | 510,172 | | 534,666 | |
| Mutual funds | | 501,142 | | 575,566 | | 570,515 | | 558,200 | |
| Exchange traded funds | | 197,484 | | 262,878 | | 141,715 | | 146,618 | |
| Other | | 80,636 | | 114,850 | | 69,291 | | 78,228 | |
| Total investments | \$ | 1,785,393 | \$ | 2,357,977 | \$ | 1,882,283 | \$ | 2,091,317 | |

Investment income is summarized as follows for the years ended June 30:

| | 2021 | 2020 |
|---|---------------|--------------|
| Interest and dividends | \$ 59,187 | \$ 61,899 |
| Net realized gains and losses | 65,068 | 15,665 |
| Net change in unrealized gains and losses | 382,092 | (64,842) |
| Investment expenses | (14,710) | (13,698) |
| Total investment income (loss), net | \$ 491,637 | \$ (976) |

Notes to Financial Statements June 30, 2021 and 2020

4. **Investments** (continued)

Composition of investments utilizing fair value measurements at June 30, 2021 is as follows:

| | Totals | Level 1 | Level 2 | Level 3 |
|-----------------------------|-----------------|-----------------|---------------|---------|
| Cash and money market funds | \$ 166,505 | \$ 166,505 | \$ - | \$ - |
| Equities | 861,263 | 861,263 | - | - |
| Fixed income securities | 376,915 | - | 376,915 | - |
| Mutual funds | 575,566 | 575,566 | - | - |
| Exchange traded funds | 262,878 | 262,878 | - | - |
| Other | 114,850 | 114,850 | - | - |
| Total investments | \$ 2,357,977 | \$ 1,981,062 | \$ 376,915 | \$ - |

Composition of investments utilizing fair value measurements at June 30, 2020 is as follows:

| | Totals | Level 1 | Level 2 | I | _evel 3 |
|-----------------------------|-----------------|-----------------|---------------|----|---------|
| Cash and money market funds | \$ 59,170 | \$ 59,170 | \$ - | \$ | - |
| Equities | 714,435 | 714,435 | - | | - |
| Fixed income securities | 534,666 | - | 534,666 | | - |
| Mutual funds | 558,200 | 558,200 | - | | - |
| Exchange traded funds | 146,618 | 146,618 | - | | - |
| Other | 78,228 | 78,228 | - | | - |
| | \$ 2,091,317 | \$ 1,556,651 | \$ 534,666 | \$ | - |

LPIE has a Finance Committee which has the responsibility for establishing LPIE's return objectives (generally lower rates of return associated with more stable and safer investments) and to define the risk parameters (generally low risk securities, certificates of deposit and mutual funds). The committee routinely oversees investment performances and reviews cash flows necessary to sustain LPIE's operating activities.

5. Endowment

As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor- imposed restrictions. LPIE has an endowment fund that consists of certain net assets without donor restrictions that have been designated for endowment by the Board of Directors to provide future funding for specific activities and general operations.

Investment Return Objectives, Risk Parameters, and Strategies

LPIE has adopted investment and spending policies for endowment assets, established by the Financial Strategy Committee and approved by the Board of Directors, that attempt to maintain the corpus and the purchasing power of those endowment assets over the long term. Accordingly, the investment process seeks to achieve an after-cost total real rate of return that includes investment income as well as capital appreciation with acceptable levels of risk. Endowment assets are invested in a well-diversified asset mix, which includes equity and debt securities, that is intended to result in a consistent inflation-protected rate of return that maintains and grows the corpus of the funds.





5. Endowment (continued)

Actual returns in any given year may vary. Investment of assets is managed with the goal of not exposing the assets to unacceptable levels of risk. Composition and changes in endowment net assets for the years ended June 30, 2021 and 2020 were as follows:

| | Without Donor Restrictions |
|--------------------------|----------------------------------|
| Balance at June 30, 2019 | \$ 564,263 |
| Net investment income | (9,433) |
| Appropriation of funds | (25,000) |
| Balance at June 30, 2020 | 529,830 |
| Net investment income | 168,318 |
| Appropriation of funds | (25,000) |
| Balance at June 30, 2021 | \$ 673,148 |

6. Liquidity

LPIE regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the safeguarding of its available funds. LPIE has various sources of liquidity at its disposal, including cash and cash equivalents, investments and the future collection of receivables. For purposes of analyzing resources available to meet general expenditures over a 12-month period, LPIE considers all expenditures related to its work to enhance and expand the educational opportunities for students in Lafayette's public schools to be general expenditures.

In addition to the financial assets available to meet general expenditures over the next 12 months, LPIE operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures not covered by donor-restricted resources.

The following table shows the total financial assets held by LPIE and the amounts of those financial assets readily available within one year of the balance sheet date to meet general expenditures:

| | 2021 | 2020 |
|---|-----------------|-----------------|
| Cash and cash equivalents | \$ 436,638 | \$ 453,990 |
| Investments | 2,357,977 | 2,091,317 |
| Interest and dividends receivable | 2,509 | 3,749 |
| Accounts and contributions receivable | - | 28,540 |
| Less: Board designated endowment funds | (673,148) | (529,830) |
| Financial assets available to meet general expenditures | · · · | |
| over the next twelve months | \$ 2,123,976 | \$ 2,047,766 |
| | | (continued) |

6. Liquidity (continued)

A portion of the support that LPIE receives is restricted by donors. Because donor restrictions require resources to be used in a particular manner or in a future period, LPIE must maintain sufficient resources to meet those responsibilities to its donors. Thus, financial assets may not be available for general expenditure within one year. As part of LPIE's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations become due.

7. Net Assets

LPIE recognizes support from net assets with donor restrictions when the restrictions imposed by the donors have been satisfied or expired. Net assets with donor restrictions consist of the following at June 30:

| | 2021 | 2020 |
|------------------------------|--------------|--------------|
| Available for future periods | \$ 76,650 | \$ 13,615 |

Contributions to net assets with donor restrictions amounted to \$76,650 and \$13,615 for the years ended June 30, 2021 and 2020, respectively. During the years ended June 30, 2021 and 2020 net assets with donor restrictions totaling \$13,615 and \$11,380, respectively, were released from restriction and transferred to net assets without donor restrictions. Earnings (including realized and unrealized gains) from investments may be used for general operating purposes and are annually transferred to unrestricted net assets

8. Refundable Advance

In May 2020, LPIE received \$36,197 in a forgivable loan under the Small Business Administration (SBA) Paycheck Protection Program ("PPP"). In February 2021, LPIE applied for and received a second forgivable PPP loan in the amount of \$36,198. Congress established the PPP to provide relief to small businesses during the coronavirus pandemic as part of the \$2 trillion Coronavirus Aid, Relief, and Economic Security (CARES) Act, P.L. 116-136. This legislation authorized the United States Treasury Department to use the SBA's 7(a) small business lending program to fund loans of up to \$10 million per borrower that qualifying entities can spend to cover payroll, interest, rent, and utilities.

Under the guidance in *FASB ASC 958-605*, management initially recorded these forgivable loans as refundable advances. LPIE expended the funds (and continues to utilize the proceeds) for payroll, operating overhead, and other eligible costs in accordance with its agreements with the SBA. During the year ended June 30, 2021, LPIE fulfilled all of the required conditions and received full forgiveness of both PPP loans. Following the guidance in *ASU 2018-08 (FASB Topic 958)*, LPIE recorded the full \$72,395 as contributed income during the year ended June 30, 2021 when the conditions were met. This amount is reflected in donations on the statements of activities and changes in net assets for the year ended June 30, 2021.



Notes to Financial Statements June 30, 2021 and 2020

9. Right of Use Asset – Premises and Lease Commitments

LPIE leases office space in Lafayette under a multi-year operating lease expiring May 31, 2022. LPIE is committed to making fixed monthly rent payments of \$2,225 as of June 30, 2021. Total rent expense amounted to \$26,700 for each of the years ended June 30, 2021 and 2020, and is included with occupancy expense on the statements of functional expenses. LPIE also leases office equipment under a multi-year agreement expiring December 31, 2021 which requires a monthly payment of \$450.

In accordance with ASU 2016-02, Leases, LPIE is required to reflect the present value of future operating lease payments (discounted at an appropriate borrowing rate) as a "Right of Use" asset and a corresponding lease liability. Accordingly, LPIE has recorded a total lease liability in the amount of \$23,992 and \$49,184 at June 30, 2021 and 2020, respectively, for its office space and a corresponding right of use asset for the premises in the amount of \$23,992 and \$49,184 at June 30, 2021 and 2020, respectively. The weighted average discount rate associated with the calculation of the present value of the future lease payments was 4.0%, which represents an estimate of LPIE's incremental borrowing rate.

10. Commitments and Contingencies

In the normal course of business, LPIE could be subject to certain commitments and contingencies which might not be fully reflected in the financial statements. Such commitments and contingencies also include risks associated with various economic and operating factors, which include (a) Contractual restrictions and donor conditions which obligate LPIE to fulfill certain requirements as set forth in legal instruments, (b) Funding levels which vary based on factors beyond LPIE's control, such as generosity of donors and general economic conditions, (c) Employment contracts and service agreements with outside contractors, and (d) Financial risks associated with funds on deposit at in accounts at financial and brokerage institutions. Management believes that such commitments or contingencies have been properly addressed, appropriate amounts have been accrued (where necessary), and there will not be any resolution with a material adverse effect on the financial statements.

11. COVID-19

As a result of COVID-19 and its variants, the worldwide threat continues to (a) impact financial markets, (b) threaten revenue streams, and (c) impact private enterprises with which LPIE conducts business. Business continuity, including supply chains and consumer demand across a broad range of industries and countries, continues to present challenges. Management continues to monitor and evaluate its options. These financial statements do not contain any adjustments related to economic losses which may or may not be realized.

12. Subsequent Events

In compliance with ASC 855, Subsequent Events, LPIE has evaluated subsequent events through January 10, 2022, the date the financial statements were available to be issued. In the opinion of management, there are no subsequent events which need to be disclosed.

